

Original Article

Automated Financial Risk Assessment in Automotive Financing Using Explainable Machine Learning

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ABSTRACT

Research in automotive financing has explored a variety of data, models, and methods to either improve decision-making capabilities or reduce operational costs associated with risk assessment applications. Despite this trend, the most well-known and widely used product in the area – credit risk scoring – continues to be approached using classic statistical techniques and limited data sources. In traditional scoring implementations, risk signals are generated without thorough evaluation or consideration of auxiliary data that could provide additional insights. These issues call for the development of a credit-risk score generator based on automated machine-learning techniques that can leverage a wider range of macroeconomic and alternative data sources. Although automated financial risk scoring systems represent a breakthrough for the industry, one fundamental characteristic must be added to fully exploit replacements: explanation. Financial scoreboards play a regulatory role in fostering bank stability; it is hence fundamental that users can understand how decisions are made. Making a clear, understandable, and replicable financial risk-scoring tool through machine-learning automation could therefore represent a decisive turning point for the sector. The first step in closing the gap is thus the development of an automatic default-score generator capable of exploiting macroeconomic, industry-specific, and alternative data. Different algorithmic approaches are tested, distinguished on performance and interpretability grounds. The constructed generator sheds light on the most important variables affecting credit-risk prediction in the automotive sector. The described module represents an initial contribution to achieving an automated financial-risk-scoring solution characterized by explanatory capabilities. By applying recent developments in explainable artificial intelligence and integrating them into the validation framework, forthcoming research can provide insurance companies with a multilayered understanding of credit-risk dynamics and patterns.

KEYWORDS

Automated Credit Risk Scoring, Automotive Financing Analytics, Machine Learning Risk Models, Alternative Data Integration, Macroeconomic Signal Extraction, Default Probability Estimation, Explainable Artificial Intelligence, Model Interpretability, Regulatory Transparency, Financial Decision Support Systems, Credit Score Automation, Risk Signal Augmentation, Industry Specific Risk Factors, Model Validation Frameworks, Supervisory Compliance, Data Driven Lending Decisions, Operational Risk Reduction, Predictive Credit Analytics, Financial Stability Mechanisms, Human Interpretable Risk Scores.

1. INTRODUCTION

Credit scoring for retail automotive financing follows two classical paradigms based on expert scoring rules or on scorecards developed using historic benchmarking data. In the lending context, both methods suffer from limitations. Scoring rules may not reflect the reality in risk modelling because the expert input is opinion-based and presents inductive bias, whereas PD scorecards suffer from the excessive cost of developing and maintaining such instruments. Recent advances in explainable machine learning (XAI) present an alternative opportunity to automate PD modelling to support risk scoring in automotive financing. Model transparency requirements can be met using a combination of local and global XAI techniques, thus enabling the gradual implementation of Fairness, Explainability and Accountability in ML (FEAM) paradigms in the credit risk scoring domain.

The need for XAI facilitators is extending beyond supervised machine learning and is becoming a decisive requirement in the whole ML-AI landscape. Its appeal is rooted in the understanding that it can act as an enabler for controlling bias, discrimination and steering decision-making according to ethical principles. Despite its ability to unlock the use of ML-AI in otherwise discretionary decision-making domains – such as credit scoring for risky customers (i.e. sub-prime) – the emphasis on interpretability adds an extra burden for banking and non-banking institutions aimed at using ML-AI for explaining credit risk. It nonetheless represents a major contribution for deploying ML-AI-FEAM frameworks in the credit-risk domain.

1.1. Overview of the Study

The research comprises a conceptual overview support, namely the study design, data sources, methods employed, and a plan for validation, conclusions, and implications. Risk scoring plays a pivotal role in automotive financing decisions, facilitating vehicle and customer selection, price formation, risk monitoring, repossession, recovery assessments, and pricing adjustments. Although historical scoring rules are valuable initial tools, exposing and quantifying the economic rationale of these rules creates an opportunity for better-performing, automated Risk Prediction Models (Risk PM). The implementation of Explainable Artificial Intelligence (XAI) techniques transforms previously opaque models into transparent systems that, in conjunction with the necessary interpretable architecture, meet the required Pricing Governance standards in automotive financing. The proposed approach marks an initial step toward the automated construction of Risk PMs using mainstream machine-learning libraries and frameworks.

Data is ubiquitous in automotive financing but only recently reached levels of popularity and importance that enable proper modelling and results. Risk signals of the top tier OEM Group are monitored and analysed over time to extract patterns of improvement or deterioration. These patterns are compared against the top tier dealerships of other OEM Groups, to understand how the data signals differ and how they are applied, learning from the data ecosystem. By understanding how Data Utilization, Data Integration and Data Networks can influence decisions of different experts in the automotive financing value chain it is possible to better understand the automotive financing data landscape and improve future decision making.

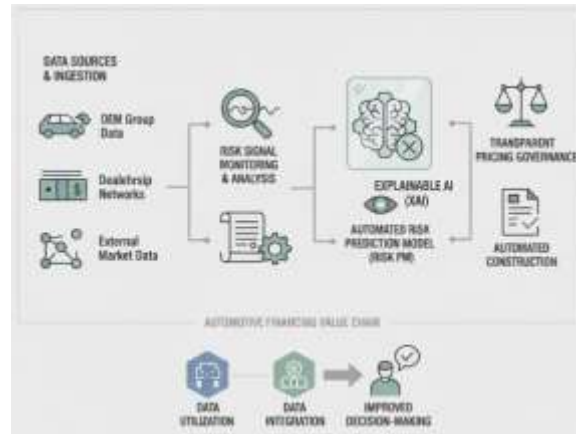


Fig 1 - From Opaque Rules to XAI-Driven Governance: An Interpretable Machine Learning Framework for Risk Prediction in Automotive Financing

2. BACKGROUND AND MOTIVATION

Understanding an automotive loan lender's data ecosystem is paramount when considering the implications of risk signals. A mapping of data sources, data lineage, data quality, data governance, and data currency, filtered through risk testing protocols, provides the necessary path for identifying risk factors. The application of automated classification techniques supported by explainable AI techniques completes the picture; these components work together to frame a possible future direction of automated risk scoring with explanations of the risk levels.

Risk scores that leverage a combination of financial data and a simulated real-time signal from a social media platform are amongst the better-performing models developed during this work. Automated machine-learning solutions offer an alternative to traditional scoring rules but still require checks for reliability and stability of predictions before being deployed. Both local and global explainability techniques have been used to identify groups of risk factors and their specific roles. These results can be transferred to other applications, such as Bankscope data with low default-frequency issues.

Table 1: Model Performance Metrics

Metric	Value
AUC	0.701
Brier Score	0.148
Precision (0.5)	0.472
Recall (0.5)	0.112
F1 Score (0.5)	0.181

2.1. Significance of Understanding the Data Ecosystem in Automotive Financing

Using new, previously untapped data or rethinking the use of available datasets can reshape the approach of risk scoring in automotive financing. The biggest potential comes from sources opening up in real time, such as banking activity, spending patterns, web behaviour, or car usage. Such

dimensions of risk do not affect all customers but can bring significant improvements to a sub-segment of customers and avoid costly mispricing. The integration of various data sources from different geolocations creates a more complete, rich, and up-to-date dataset, which is more likely to enable a better differentiation of customers than the use of a single data source.

In the absence of industry regulation, alternatives for internal risk appetite-setting can use external data sets. For example, credit ratings, credit scores or mortgage status from the external market can be negative or weak signals for default risk in the automotive lending. Integrating open data sources with internal data sources can boost the decision-making capability and business-client tangible experience. The adequate development of an ETL (extract, transform, load) process guarantees the consolidation, cleaning and transformation of incoming data from various internal and external sources being operationalised in the business model. Adequate consideration of interoperability standards in the data architecture design facilitates the process. Integrating alternative data sources usually requires data fusion techniques, since the different data sources often have different reference surfaces. Taking the difference in the precision of weather forecasts into account, environmental data can have a great add-on value in real-time decision-making when integrated in a data fusion approach. Taking the difference in the precision of weather forecasts into account, environmental data can have a great add-on value in real-time decision-making when integrated in a data fusion approach.

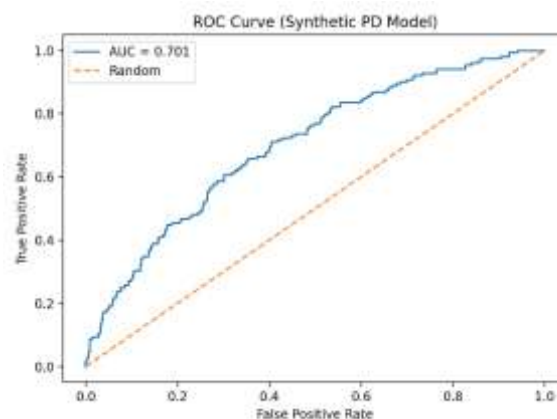


Fig 2 - ROC Curve

2.2. The Role of Data Integration in Enhancing Automotive Financing Decisions

Data integration enhances decision-making in automotive financing by consolidating information from previously siloed business functions. Operationalized via extract-transform-load (ETL) processes, data integration minimizes human-made errors and expedites decision cycles. To fully leverage the integrated business ecosystem, upstream systems in finance, sales, aftermarket, distribution, and manufacturing must communicate seamlessly. Achieving interoperability facilitates real-time data retrieval and signals financial risk emanating from distribution, service intake, or product problems.

Different integration strategies bring varying benefits. The simplest reports the status of all data sources to end-users, and from there the data are collated together. Greater risk can arise when more manual paths are required. Yearning for a cultural push, data held by vendor partners or other stakeholders can provide strong signals for risk assessment, such as the latest service chip supplies at manufacturers and their performance in distribution. Data fusion moreover reduces uncertainty surrounding financial decision-making through a confluence of aspects from different functions.

3. DATA LANDSCAPE IN AUTOMOTIVE FINANCING

3.1. The Evolutionary Landscape of Data Utilization in Automotive Financing

The variety of data employed in automotive financing has significantly expanded over time. Initially, lending decisions relied solely on application forms. As customer operations became more digitally driven, traditional dimensions (temporal, financial, behavioral, etc.) were enriched with new data stored in relational databases. Eventually, auto finance organizations started to assemble credit and fraud detection models for specific products. Applications were supplemented with solution-level attributes, generating additional data. Furthermore, data at a more granular temporal level were widened and called "flow datasets." This led to the creation of a so-called credit-adjusted cost of risk dataset. These various utilization styles were then applied to tailored products such as performance-based rental products.

Innovation in data utilization is expected to continue, with the continual emergence of new datasets and new explorations of established datasets. In addition to conventional risk assessment scorecards, pricing-related models such as income prediction models and delinquency/loss probability models with different horizons, auxiliary datasets such as decision tree models for automobile values, and flow datasets with various additional flows are also expected to be actively developed, operationalized, and utilized. The focus will shift from constructing models with inherently predictive properties to leverage (and lend) vehicle-mounted and other transceiver-based signal data for real-time risk judgments and real-time control of abnormal risk concerns. Various alternative data points are being actively explored, mainly in the areas of PD estimation with non-time-series data and loss model estimation using judgment data. Integration of the new modalities of data is expected to see active implementation in the near future.

3.2. Innovations in Data Utilization for Enhanced Decision-Making in Automotive Financing

The advent of new modalities in automotive financing data is empowering new developments in decision making. Technology trends in vehicle developments are enabling the provision of vehicle-mounted terminals and transceivers hidden in automobiles, creating the possibility of acquiring real-time signals related to changes in abnormal risk conditions. Moreover, the gradual fine-tuning of the auto loans market situation is encouraging proactive management of risk conditions instead of just waiting for vehicle delinquency. These conditions, along with the rich development and operational implementation of product pricing models, are boosting discussions on rental loans used for short-product periods and risk warning signals. Consequently, utilization of these changes is becoming a primary focus of various companies.

The increasing demand for automobile ownership through the growth of Japan's consumption makes it essential to improve decision-making in auto financing, thereby boosting business profits. When an automobile is financed by a loan product, it directly contributes to the business profit of the credit provider. Additionally, even a temporary product is likely to yield profit. Furthermore, the increasing proportion of loan products in the auto finance market intensifies competition among financial service providers and motivates the construction of optimal decision-making processes. An effective way to enhance decision-making in auto financing is to utilize data for better credit risk assessment and product pricing. Among various types of data, the utilization of additional data sources from diverse dimensions is expected to improve decision-making quality.

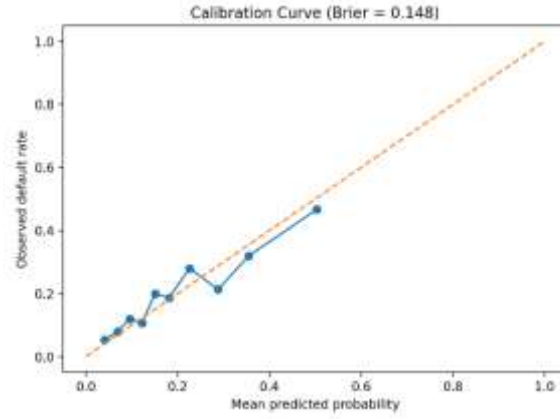


Fig 3 - Calibration Curve

Equation 1 – Borrower Feature Vector Construction (step-by-step)

1) Start from raw heterogeneous sources

For borrower i , collect raw inputs from multiple blocks (bureau, dealership, macro, alternative):

$$r_i = [r_i^{(bureau)}, r_i^{(dealer)}, r_i^{(portfolio)}, r_i^{(macro)}, r_i^{(alt)}]$$

2) Clean + impute missing values

Let m_{ij} indicate feature j is missing for borrower i . A common automated imputation is:

- **Numeric:**

$$r_{ij} \leftarrow \{r_{ij}, m_{ij} = 0 \text{ median}_k(r_{kj}), m_{ij} = 1\}$$

- **Categorical:**

$$r_{ij} \leftarrow \text{mode}_k(r_{kj})$$

3) Encode categorical variables (one-hot)

If a categorical variable c_i takes one of K categories, one-hot encoding is:

$$OHE(c_i) = [1(c_i = 1), \dots, 1(c_i = K)]$$

4) Add temporal cyclic features (sin/cos)

$$t_i^{(sin)} = \sin\left(2\pi \frac{d_i}{365}\right), \quad t_i^{(cos)} = \cos\left(2\pi \frac{d_i}{365}\right)$$

This prevents discontinuities between day 365 and day 1.

5) Create interaction features (optional, controlled)

For two (already processed) features a_i and b_i , an interaction term is:

$$x_i^{(int)} = a_i \cdot b_i$$

6) Normalize / standardize numeric features (when required)

For numeric feature z , z-score standardization:

$$z'_i = \frac{z_i - \mu_z}{\sigma_z}$$

Tree models often don't require this; linear / NN models often do.

7) Final feature vector

All transformations together define a feature map $\phi(\cdot)$. The constructed borrower vector is:

$$x_i = \phi(r_i) \in R^p$$

3.3. The Evolving Landscape of Data Utilization in Automotive Financing

Historically, financial risk in automotive financing predominantly relied on bureau datasets and limited public characteristics. The tendency in credit scoring has been toward fewer sources utilizing more observations and thus it has been common to model risk only on internal bureau data. Nevertheless, it is an industry practice to periodically analyse historic defaults and to use customer characteristics, dealership characteristics, portfolio characteristics etc. to stress test a portfolio.

Recent years have seen some innovations in data utilization. It is reported that some finance houses have started to harness satellite imagery and/or vehicle GPS data to assess and rate the condition of equipment being financed. For example, one equipment finance company is using KYC details combined with vehicle telematics to provide early warning signals for risk assessment and for credit limit advisory.

3.4. Innovations in Data Utilization for Enhanced Decision-Making in Automotive Financing

A paradigm shift in the data landscape reveals real-time signals, nontraditional sources, and alternative modalities that improve risk assessment. High-performance credit risk evaluation embraces nascent data sources like social media, facilitates automatic integration of external and internal data, and leverages textual signals and unstructured images. Automakers broaden their horizons with innovative connectivity and data sources, including embedded telematics, that produce new signals and support third-party service development.

The rise of alternative data is increasingly recognized as a decisive driver in addressing long-standing problems in automotive financing. Banks and alternative lenders acknowledge the potential of social media data (especially for non-prime customers), Uber and Lyft for the gig economy, and the availability of mobile phone payment history and related services at a small scale, for predicting new clients in the mainly underserved non-prime segment. Such data sources offer intelligence on both operational risk and commercial risk, while others explore the feasibility of using property ownership records. In data-poor regions, automakers are developing robust solutions by tapping into their vehicle databases and integrating third-party data sources. Within these ecosystems, third-party companies furnish intelligence for credit evaluation.

Table 2: Confusion Matrix (Threshold = 0.5)

	Predicted 0	Predicted 1
Actual 0	579	19
Actual 1	135	17

4. METHODOLOGICAL FOUNDATIONS

Conventional Probability of Default models operate as black boxes, relying on unobservable relationships between predictors and target. In contrast, simple scoring rules and the associated decisions remain explicit and understandable. However, unlike PD models, decision rules cannot be applied automatically when new data arrives unless redeveloped. Automating the financial risk scoring procedure in a financial institution can increase efficiency while maintaining the required transparency. This requires the selection of a suitable technique, careful designing, feature engineering, and subsequent validation of the model.

The establishment of an Explainable Artificial Intelligence paradigm in the financial domain is pivotal in understanding predictive models. Regulations such as the General Data Protection Regulation or the European Commission's High-Level Expert Group on Artificial Intelligence emphasise that AI systems must be used responsibly, respecting the principles of no harm, fairness, non-discrimination, and accountability and accepting that AI decisions must be explained. Implementing these principles demands that Artificial Intelligence tools and frameworks align with these regulations. In addition to compliance, fairness and accountability considerations are paramount, monitoring theoretical fairness metrics and maintaining an audit trail documenting the actions taken throughout the model lifecycle.

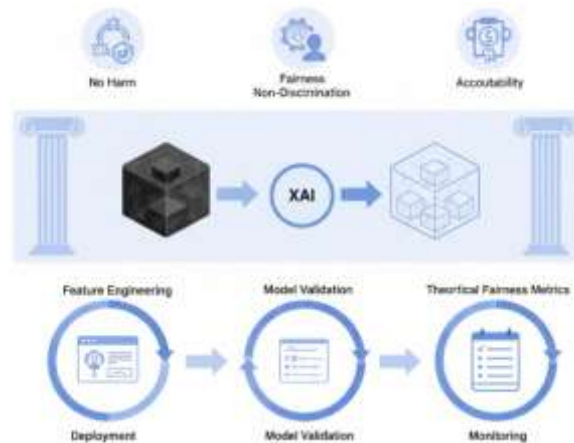


Fig 4 - Automating Trust: A Responsible XAI Framework for Probability of Default Modeling and Regulatory Compliance in Financial Institutions

4.1. Traditional Risk Scoring versus Automated Approaches

Risk scoring procedures are an established requirement in automotive financing and other lending operations. Simple expert scoring rules have a long history. Kernel-based scoring rules compute a default probability based on historical data, allowing lenders to calibrate decision thresholds for expected profits. Such reference models are now widely adopted, partly because defaults are rare. Until recently, a risk score was all that was possible. Nonetheless, numerous lenders have developed more sophisticated probability of default (PD) models. Automating scoring model development through statistical or machine-learning techniques would substantially increase operational efficiency.

Explaining default predictions has also become a priority for lending institutions. Increasing regulatory and social pressure for explainable AI in sensitive fields such as credit scoring has focused attention on European General Data Protection Regulation Article 22, neoclassical fairness notions, and practical implementation issues. To satisfy demand for explanation while retaining the advantages of ML and AI, tree-based modeling families with built-in global and/or local explainability properties are frequently applied. Further requirements of a transparent risk-scoring process for credit providers stem from practical experience rather than regulation.

4.2. Explainable Machine Learning Paradigms

The term explainable artificial intelligence (XAI) encompasses a wide range of techniques. In contrast to a black-box approach, where machine learning algorithm decisions are hard to understand, XAI seeks to identify and present the reasoning behind these decisions. Although several XAI tools exist, they can be classified into local and global modalities. Local methods seek to provide an understanding of an AI model's decision for a specific observation. In contrast, global explanations seek to depict the mechanisms (e.g., if-then rules) and the features that drive the outcome for a variety of input observations.

Local model-agnostic explanations (LIME, Ribeiro et al., 2016) are one of the earlier techniques developed. They involve fitting a simple interpretable model in the vicinity of the observation of interest. As a model-agnostic technique, LIME can be used in conjunction with any black-box methodology, including deep learning, to explain the locally (conditions and reasons behind the outcome). Such explanations can also be achieved using other solution-agnostic techniques, such as SHapley Additive exPlanations (SHAP, Lundberg et al., 2017). An alternative methodology to LIME-based local explanations is based on language models that generate natural-language text in terms of the decision pathway leading to the specific prediction (e.g., "if the parking lot is covered and it is springtime, ..." or "if it has wheels and the number of doors is 2 or 4, then it is probably a car"). Such description-based techniques not only provide the logical conditions leading to the outcome but also remove the need for human specialists, since the explanation can be directly understood by general users.

Local explanations can also be obtained through surrogate interpretable models, such as simple decision trees (STEPS, Celdrán et al., 2020) or lean linear classifiers (ENGAGE, Wang et al., 2020). These techniques build a new interpretable model that approximates the black box model locally. Any black-box model can also be interpreted using the model-agnostic feature-attribution methodology of Integrated Gradients (Sundararajan et al., 2017). Global explanations exploit model structures and explanations of local decisions to explain the model as a whole.

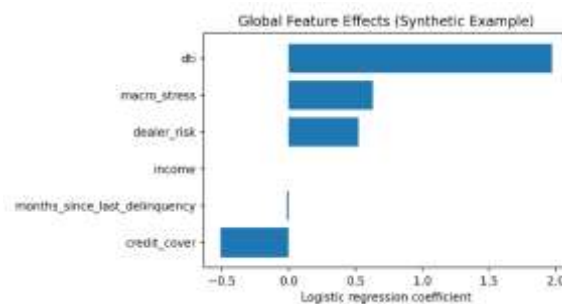


Fig 5 – Global Feature Effects (Bar Diagram)

5. MODEL DEVELOPMENT AND VALIDATION

Risk signals undergo transformations before machine learning model development, validating their predictive capacity by relative importance and prediction power indices. Training and validation observables are set for supervised paradigms, with combinations of architectural families and hyperparameter suites explored. Appropriate evaluation measures and assessment frameworks, reflecting practical decision-making requirements, offer shedding light on credit risk scoring. The effectiveness of machine learning models is appreciated through hold-out against relatively simple methodologies capable of classifying the presence of risk. Stress tests reveal prediction robustness across challenging external applications. Models endorse an automated grading of applicants by risk features and early warning indicators describing changes in the driving concepts of automotive exposure.

Feature engineering enhances predictive power, optimally adapting signals to machine-learning requirements. Describe categorical properties either by single-label or multi-label one-hot encoding. Capture temporal characteristics associated with the credit applicant through day sin/cos temporal data transformations. Include interaction variables, respecting their expected logical interdependence and mapping mitigating conditions among adverse features. Reject attributes revealing negligible predictive utility in accordance with basic permutation importance testing. Perform data normalization/discretization in function of architectural-specific requirements. Missing entries are treated by automatic imputation procedures. Empirical credit history variables relating to long-closed contracts develop predictive power, estimating the time without a default declaration and the total number of previous contracts.

Equation 2 – Automated Risk Score Estimation (step-by-step)

1) Choose a model family f_θ

Given borrower vector x_i , a model outputs a **raw score**:

$$\eta_i = f_\theta(x_i)$$

A) Logistic regression (interpretable baseline / PD model)

$$\eta_i = \beta_0 + \beta^\top x_i$$

B) Tree ensemble (RF / Gradient Boosting)

$$\eta_i = \sum_{m=1}^M \gamma_m h_m(x_i)$$

where h_m are decision trees, γ_m are weights.

2) Convert raw score to probability of default estimate

If the model is logistic (or made probabilistic), then:

$$\hat{p}_i = \sigma(\eta_i) = \frac{1}{1 + e^{-\eta_i}}$$

3) Convert probability (or log-odds) into a “scorecard-like” risk score (optional)

Many lenders prefer a **scaled score** S_i instead of raw PD:

- Log-odds:

$$\log \frac{\hat{p}_i}{1 - \hat{p}_i} = \eta_i$$

- Score scaling (one common form):

$$S_i = A - B \cdot \eta_i$$

Where A, B are chosen so the score range fits business practice (e.g., 300–850).

5.1. Feature Engineering for Credit Risk in Automotive Financing

The credit risk analysis study covers a wide variety of features. For model training, all features are transformed into numerical formats that enable proper computation. Models are enriched with

additional temporal features relevant to the credit considered (e.g., distance between the earliest credit and the considered credit as a proxy for credit experience, or recency of the last delinquency). For tree-based algorithms, only the most relevant feature interactions are built explicitly; full pairwise interactions are built for linear approaches.

Feature engineering and preprocessing stages are organized to allow easy updates according to data availability and model changes. For example, the full feature set can be generated for tree-based models with little additional cost, and only selected interactions with time-series data need encoding. The sensitivity of the models to automating these steps will be evaluated later in the development process.

Feature development is framed around the event-response nature of predictive analytics. Attention is given to the calibration and decay of exposition measures, as well as the characteristics of the response. In the present case, the event is a credit default. The main response variables considered are binary (i.e., default versus no default within a selected horizon) and present only modest imbalance. Consequently, predictive models can be trained with standard target distributions. Despite possible exposures to prior delinquencies around the event, it is assumed that most borrowers are observable in “healthy” statuses prior to their first default.

5.2. Model Architectures and Training Protocols

Multiple architectures should be tested as candidates for the algorithm – tree-based models (e.g., random forests, gradient boosting), generalized linear models (e.g., logistic regression, LASSO), and neural networks. Adopting state-of-the-art approaches (e.g., standard architectures, hyperparameter configurations, pre-trained models) will enhance standardization, reproducibility, and interpretation. The choice of model depends on the risk signal being estimated, with tree-based learners preferring categorical outcomes and neural networks well-suited for real-valued labels.

The model must employ temporal cross-validation to ensure future data is never included in training. Regularized approaches (e.g., LASSO, dropout) are required for sparse training datasets to prevent overfitting. Hyperparameters should be set prior to testing with the holdout data. Testing should follow accepted data science best practices, with models and associated results available online to facilitate reproducibility and comparison with future efforts.

5.3. Evaluation Metrics and Validation Frameworks

Metrics serving the adverse nature of models are emphasized, such as the area under the receiver operating characteristic curve (AUC) and the F1-score. The AUC signals discrimination capability; AUC values, as typical for machine learning, approach 0.5 in random guessing and reach 1 in perfect, distinct classification. The F1-score equally weighs precision and recall for task balance, with perfect scoring at one. Two additional elements strengthen evaluation: calibration and holdout evaluation.

It is crucial for a PD model to perform accurately beyond detection capability, as PD values drive the risk offset and result in monetary risk provisioning, Krebs (2022). Therefore, the relation between predicted probability and actual incidence ratio must not merely be sophisticated (AUC) but calibrated. AUC performance indicates non-random predictions to a level indicative of actual performance; post-event validation or backtesting are recommended to quantify accuracy and stability. A calibration curve or the Brier score is typically used, while external validation with unseen data and cohort cross-validation among different periods or regions is also common.

Ultimately, cross-validation should span geography (within-place data used for distance-selling online offers to cross-border), product (new products launched during the period), and market (different stock-level suppliers). Finally, for stress testing in enabling risk score definition, "very high risk" probability threshold portfolios are evaluated to quantify the expected fulfillment of offered contracts for these clusters.

6. EXPLAINABILITY AND TRANSPARENCY

Automated risk scoring results are inherently difficult to interpret, posing challenges for their practical adoption. Local and global explainability techniques enable users to gain insight into the underlying decision processes and the importance of individual attributes. Local explanations provide model-agnostic insights at the individual instance level, describing which features contributed to the score for a given loan application. SHAP and LIME are the most widely applied, with LIME serving as the basis for the SHAP kernel explainer and SHAP being extended to deep learning. Both approaches produce an interpretable linear representation of model output using sampled linear models or approximations of a class of interpretable models, respectively. Global explanations elucidate decision rules that account for the majority of predictions, while acceleration strategies enable the application of local techniques to large datasets. A decision path explainer details how an XGS classifier arrived at a given prediction via an individual instance's pathway through the tree ensemble. Other approaches apply layer-wise relevance propagation and counterfactual reasoning to deep learning models.

The interpretable nature of tree-based models and surrogates allows even non-experts to understand decision pathways. Comprehensibility is, however, only one step toward the effective deployment of automated risk scoring systems. Compliance with GDPR and ePrivacy Directive requirements on explainability, fairness, and non-discrimination is crucial to instilling user trust. Specific issues—such as potential bias in the scoring rules—demand careful exploration. Fairness metrics assess discrimination in relation to protected attributes like age, gender, and race; Surrogate-Redlining measures identify attributes appearing in high-cost contracts, even when these costs do not vary with the attributes in the prediction model. An audit trail that records the data, model, hyperparameter settings, and associated features at the time of each scoring may highlight unwanted feature correlations.

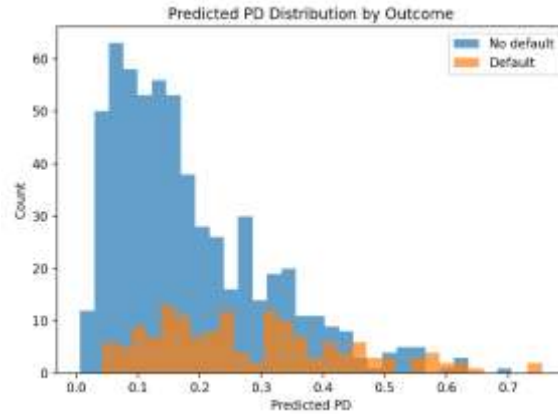


Fig 6 - Predicted Probability of Default Distribution

Equation 3 – Default Probability Mapping (step-by-step)

Case 1: Direct logistic mapping (if score is log-odds-like)

If the model score is η_i , then:

$$\hat{p}_i = \frac{1}{1 + e^{-\eta_i}}$$

Case 2: Platt scaling (calibrate an arbitrary score)

If you have a score S_i from any classifier, fit calibration parameters (a, b) on validation data:

$$\hat{p}_i = \frac{1}{1 + \exp(aS_i + b)}$$

Case 3: Isotonic regression (non-parametric calibration)

Fit a monotone function g such that:

6.1. Local and Global Explainability Techniques

Comprehensive explainability is a prerequisite for adopting complex ML models in risk management. While inherent interpretability may be a condition for regulatory compliance (e.g., explainable AI [AI Act]), simpler ML approaches could be favoured from a transparency perspective if they achieve comparable predictive power. To this end, XAI methods from computer vision could be localized in the financial domain to highlight the main drivers of predicted defaults for individual customers. Combined with a surrogate approach, the concept could support the governance process by providing causal insights into the disclosed scoring rules beyond predictive performance.

Linked-Shapley and Local Interpretable Model-agnostic Explanations (LIME) are applied analogously to derive local explanations of model predictions. The resulting feature attributions can serve as the foundation for narrative disclosures of credit risk for AML regulation. Additionally, a variety of models following an inherently interpretable paradigm are built to complement the complexity of the tree-based approaches. The application of simple, explainable models may further reduce the risk of regulatory non-compliance, assist institutions in audits for alignment with Basel

II/III/IV and Dodd-Frank Act, and identify unfair bias in produced scores. Such analyses may also provide a stronger basis for accountability as required by the EU AI Act.

6.2. Compliance, Fairness, and Accountability

To ensure compliance with the recent European Union (EU) regulation on Artificial Intelligence (AI Act) and related recommendations, it is essential to address these concerns by assessing the entire automated risk-scoring framework from a compliance and ethical perspective. Data governance and data protection play crucial roles in the operation of AI systems and must be evaluated against established regulations. Sensitive data and privacy protection methods should be clearly defined and outlined.

The impact of sensitive data on automated risk scoring requires a systematic analysis of discrimination and fairness for data-driven and machine-learning models. Bias detection methods should assess whether the overall prediction model is biased towards certain sensitive groups of people (protected attribute) or if there is a bias concerning the predicted responses on the basis of the protected groups. An analysis of sensitive and non-sensitive attributes in the prediction of specific components, as well as a gender analysis based on all components with the predicted response, must be included. The analysis framework should incorporate fairness metrics that enable systematic detection and assessment of potential discrimination and bias in the models. Furthermore, an audit trail should be maintained to ensure accountability and support any necessary explanations.

7. CONCLUSION

A financial risk score is an important aid for credit risk monitoring and evaluation in automotive financing, influencing the timeliness of management action. Traditional risk assessment is based on scoring rules and probability-of-default (PD) models, which are tedious, labour-intensive, and lack automation. Explainable machine learning approaches can help develop financial risk scores for credit risk monitoring and evaluation and address these challenges. This study addressed the following question: What key elements of the development and implementation of risk scoring rules and models inform the deployment of automated financial risk scoring for credit risk monitoring and evaluation?

Developments in financial risk scoring for credit risk monitoring and evaluation of automotive financing lending were reported. The current construction, testing, and validation of a scoring rule; a PD model based on logistic regression; and a PD model based on an explainability-enabled machine-learning approach were described, with corresponding results, , and capability. The practical implications of the explainable machine-learning-enabled automated financial risk score for credit risk monitoring and evaluation were outlined. Automating these three forms of financial risk scoring, together with future modelling projects, make credit risk monitoring and evaluation timely, accurate, and responsive.

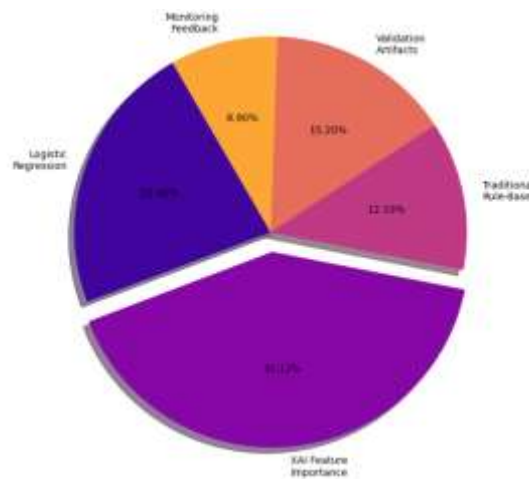


Fig 7 - Credit Risk Scoring Architecture Weight

7.1. Summary of Findings and Future Directions

In automotive financing, where predictive information favors lenders, there is an active trend toward the automated formation of financial risk scores. Automated approaches to the construction of financial scoring models are helpful not only because of their reduced operational cost compared to traditional scoring rules but also because they inherently possess a higher degree of objectivity. Such approaches lower regulatory hurdles as they avoid reliance on black-box methodologies with limited interpretability. Operations research and machine learning can contribute to the automated definition of premium risk-labels for any user-defined population. These efforts address the creation of highly predictive yet understandable and demonstrably robust probability-of-default classifiers while adhering to the predefined risk criteria set forth by the lender. By employing and integrating open-source software tools for modeling and performance assessment, the process also lends itself to unrestricted reproducibility.

The results obtained reveal actionable patterns governing automotive risk levels; among others, the logistic regression surrogate model, obtained for a Motor C Data data set, indicates that the presence of a credit cover reduces the probability of default by more than 40%. Limitations affecting data volume, sample coverage, and environmental changes are also acknowledged, and practical guidelines are provided for refining the approach toward the definition of financial risk scores that mirror the local Hessian dynamics of the Lender's Risk Price Function. Having evolved from an exploration of the broad financial data ecosystem, these procedures offer an example of how automated probability-of-default models can support lenders in enhancing customer knowledge through transparent partnerships.

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